Atty Dkt. 2102937-900110

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re Application of:)	Group Art Unit: 2161
Chris R. Fultz)	Examiner: Not assigned yet
)	
Application No. 09/779,964)	
)	
Filed: February 9, 2001)	**PRELIMINARY AMENDMENT**
)	
For: AUTOMATED SALES SYSTEM)	
FOR THE MOVING AND)	1755 Embarcadero Road
STORAGE INDUSTRY)	Palo Alto, CA 94303-3340
)	

Assistant Commissioner for Patents
Washington, D.C. 20231

Sir:

To correct the error of numbering the drawings in the specification to correspond with the appropriate 17 Figures rather than the originally described 19 Figures, Applicant hereby amends the specification as follows:

I. CLEAN VERSION OF AMENDED SPECIFICATION AND PARAGRAPHS

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AMENDMENTS TO THE SPECIFICATION

The description of Figs. 7-19 on page 4 from lines 4-17 are amended to read as follows:

--Fig. 7: Messages Directory.

Fig. 8: Estimate Worksheet.

15   Fig. 9: Estimate Menu.

Fig. 10: Cube Sheet.

Fig. 11: Packaging Worksheet.

Fig. 12: Pricing Worksheet.

Fig. 13: Auto Presentation.

Fig. 14: Order for Service (Estimate tab).

Fig. 15: Fujitsu Mini-Notebook.

Fig. 18: Block diagram of the information flow by participant.

Fig. 17: Block diagram of the interaction of the system information.--

The following paragraph is substituted for the paragraph on page 7 at lines 3-6:

-- The customer's directory of Fig. 4 should be further segmented into four sub-directories. These sub directories are respectively named: Pending, Booked, Storage and Delivered. The find feature on Windows 98 and Windows NT machines shown in Fig. 5 can be preset to search the Customers folder and all sub-folders, thus speeding the file search process to an almost instantaneous process. --

Substitute the following paragraph for the paragraph on page 8, lines 17-20.

-- After transferring the information to their laptop message directory of Fig. 7 via the Local Area Network connection, the file folder and contents are saved for use at residence on the sales representative's hard drive in their Pending customer directory of Fig. 4. --

Substitute the following paragraph with the paragraph on page 9, lines 24-29.

-- From the counties at origin and destination, the program looks up the correct service codes, cost schedules and item 170s, which is a designation in the trade for "extra labor". Once the representative inputs an actual or approximate shipping weight, the pricing for transportation charges is immediately complete and available by clicking on the estimate sheet tab (Fig. 9).--

The following paragraph will be substituted for the paragraph on page 12 at lines 3-12.

--For example, when the representative touches the hyper linked word, "Bulky Handling – Auto" on the Pricing worksheet (Fig. 12) a video presentation (Fig. 13) on loading automobiles on to the moving van is made available. When the static picture (Fig. 13) comes up on the screen the representative touches the picture to start the audio video presentation. If they would prefer to

do their own narration they can turn down the audio volume on their laptop and explain the video to the client themselves. When the representative is finished showing this piece to the client they merely touch the blue arrow pointing backwards on the Web Toolbar of the presentation and they are returned to the estimate exactly where they were previously working. --

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II. REMARKS

With the description of the drawings corrected to correspond with the Figures as originally filed, the application is now believed in condition for review and action, and action to that end is respectfully solicited.

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Respectfully submitted,

GRAY CARY WARE & FREIDENRICH

Dated: _Dec. 18, 2001_   By: _~G. C. Limbach~_

George C. Limbach
Reg. No. 19,305

Attorneys for Applicant(s)

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APPENDIX A: MARKINGS TO SHOW CHANGES MADE

AMENDMENTS TO THE SPECIFICATION

The description of Figs. 17-19 on page 4 from lines 4-17 are amended to read as follows:

5 --Fig. 7: [Cube Sheet.] Messages Directory.

[Fig. 8: Packing Worksheet.]

[Fig. 9: [Messages Directory.]

Fig. [10] 8: Estimate [w]Worksheet.

Fig. [11] 9: Estimate Menu.

10 Fig. [12] 10: Cube Sheet.

Fig. [13] 11: Pack Worksheet.

Fig. [14] 12: Pricing Worksheet.

[Fig. 15: Order for Service (Estimate tab).]

Fig. [16] 13: Auto Presentation.

15 Fig. 14: Order for Service (Estimate tab).

Fig. [17] 15 : Fujitsu Mini-Notebook.

Fig. [18] 16: Block diagram of the information flow by participant.

Fig. [19] 17: Block diagram of the interaction of the system information.--

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